



# Rental Equipment

## Lending a Hand by Loaning Resources

Your Rental Business is all about creating satisfied customers; consistently delivering the items they need to accomplish their project goals.

Whether it's a wedding tent, a new deck made with a nail gun, or a backhoe for a building project, **typically a customer has rented something with a specific, defined purpose in mind.**

An efficient, organized rental business provides customers with the resources to get the job done. **But it's the behind-the-scenes capabilities that really make the difference:**

- » Quickly cleaning, servicing, and turning around equipment for the next user.
- » Ensuring you know which rental unit is where, and for how long, and accurately managing inventory supply.
- » Tracking unit history, technician time, and deliveries.

**Developing solutions to efficiently sell, service, and rent equipment is Windward Software's primary purpose.**



Our flagship software, **Windward System Five**, makes it easy to integrate your rentals with **all** other aspects of your business – using one, accurate database.

If you're interested in optimizing your rental business and maximizing your customer service and profitability, please contact us today.

*We help you run your Rentals business.*

*So you can help your customers have a rewarding rental experience.*

**Ask Us How.**



**+1 (800) 663-5750**





# Why Choose Windward for Your Rentals Business?

## 1. Seamlessly Manage Sales, Service, Rentals & Repairs

- » Easy point-of-sale for rentals and sales; automatically flag add-ons.
- » Kitting, signs, tags, labels & barcodes made simple.
- » Track rented units by the hour, day, week, month or meter.
- » Easily track re-occurring rentals.

## 2. Stay On Top of The Details

- » Track unit service, rental & repair history; send reminders.
- » Manage warranty procedures, invoicing, and billing.
- » Advanced on-site and remote technician tracking.
- » Flexible tracking for layaways, work orders, back orders.

## 3. Exceptional Inventory Control

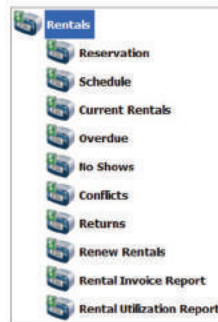
- » Oversee all types of parts across multiple locations, including after-market, superseding, OEM and alternate suppliers.
- » Serialize to track products through the supply chain.

## 4. Streamline Your Business with Integrated Software

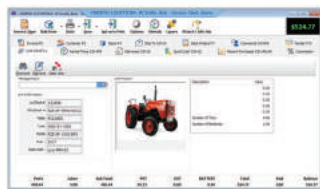
- » Manage front-end point-of-sale, purchase, work & special orders.
- » Automatically link customer records, dealers, reporting, accounting, inventory – all in one database.

## 5. Award-Winning Customer Support

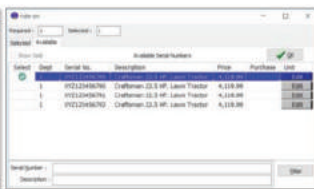
- » 1:1 Implementation & ongoing customer training.
- » Live, global support: 24 hours per day, seven days per week.



EASY TO USE MENU



WORK ORDER TRACKING



SERIALIZATION OPTIONS



TECHNICIAN TRACKING

## A Word From Our Clients

*"I appreciate the level to which I can customize **Windward System Five**. This solution has the best price-to-value-ratio in the market today."*

- Jim Pedulla, Owner  
Altra Rental & Supply  
Ontario, NY

*"In terms of custom development, there is lots of opportunity to get what you need from this solution. The Windward team has been outstanding to work with: they listen to the customer and learn their exact business requirements. Then they work with the client to ensure a perfect fit."*

- Mike Judson  
IT Director & Database Manager  
Tyler Rental  
6 locations AK, WA

WINDWARD  
system 5  
on cloud

Now available on Cloud!

**Windward System Five's** comprehensive Rental Module provides leading, customizable features, enabling businesses to optimize their operations.

Contact us to learn more.



+1 (800) 663-5750  
windwardsoftware.com/rental