

# WINDWARD SOFTWARE AND LIGHTING ONE RENEW PARTNERSHIP

*Parties will work together to increase lighting retailers' buying power and operational efficiencies.*

## PENTICTON, B.C., CANADA, November 20, 2018 – FOR IMMEDIATE RELEASE

Windward Software is pleased to announce that it has renewed its strategic partnership with independent buying cooperative **Lighting One**.

Having worked together since 2016, both parties decided this month to formally extend their relationship for at least another year. Under the updated agreement, Windward Software will provide Lighting One members with special rates for its cloud-based business management software solution, **Windward System Five**.

Lighting One members consist of lighting and home décor retail locations and showrooms across the United States and Canada.

“Windward Software is looking forward to continuing to align with Lighting One in equipping its members with *Windward System Five*, which has been proven to be an excellent fit for businesses operating in the retail lighting industry,” stated Windward Chief Operating Officer, **Erna Hansen**. “We are enthusiastic to actively promote the significant benefits that Lighting One brings to lighting and home décor retailers.”

Under the updated agreement, both parties will work to generate awareness of the other among their respective relevant audiences.

“Lighting One recognizes that our members can obtain numerous operational benefits from implementing a truly integrated business management system, such as *Windward System Five*,” reported Lighting One Member Services Coordinator, **Jessie Pine**. “We are excited to continue to work with Windward Software to ensure our members have the option of acquiring a leading solution at a reduced rate.”

For more information about *Windward System Five*, including the scheduling of a system demonstration, Lighting One members are asked to contact Windward Software by calling **+1 (800) 663-5750** or by e-mailing **sales@windwardsoftware.com**.

## ABOUT WINDWARD SOFTWARE

Founded in 1984, Windward Software currently serves over 4,400 business clients in 33 countries, and operates four offices worldwide, including its headquarters in Penticton, British Columbia, Canada, and satellite offices in Chicago, Illinois, Brisbane, Australia, and Cebu City, Philippines. The company's Cloud-based flagship product, *Windward System Five*, operates in businesses that sell, service, or rent. It is used by businesses active in, but not limited to: Furniture, Appliance, Consumer Electronics, Lighting, Rentals, Hearth, Garden Centers, and Powersports. **www.windwardsoftware.com**

## ABOUT LIGHTING ONE

Founded in 2001 and based in St. Louis, MO, Lighting One is a division of CCA Global Partners and is the largest independent buying cooperative and lighting & home décor specialty retailer in the United States and Canada. With the combined strength of more than 300 innovative lighting retail locations and showrooms, and more than 30 aligned suppliers, Lighting One provides benefits, programs, and support services that give member retailers a competitive edge. **www.lighting-one.com**

